

Enclave at Naples Condominium Association, Inc. Profit & Loss YTD Comparison

November 2021

Accrual Basis

| | Nov 21 | Jan - Nov 21 |
|---------------------------------|-----------|--------------|
| Income | | |
| Reserves | 4,282.69 | 171,225.84 |
| Transponder | 350.00 | 1,030.00 |
| Association Dues | 28,868.20 | 1,171,317.61 |
| Finance Charges/Late Fees | 25.00 | 4,049.06 |
| Hang Tags | 25.00 | 575.00 |
| Interest Income | 4.49 | 49.76 |
| Key fobs | 0.00 | 2,575.00 |
| Legal Fees-Liens & Foreclosures | 0.00 | 700.00 |
| Locks & Keys | 25.00 | 375.00 |
| NSF Fees | 0.00 | 200.00 |
| Other Income | 13,280.96 | 17,596.86 |
| Total Income | 46,861.34 | 1,369,694.13 |
| Gross Profit | 46,861.34 | 1,369,694.13 |
| Expense | | |
| Reserve Funding | | |
| Exp Reserve Interest - Equity | 2.56 | 30.81 |
| Reserve Funding - Other | 0.00 | 170,500.00 |
| Total Reserve Funding | 2.56 | 170,530.81 |
| Administrative | | |
| Annual Report Filing Fee | 0.00 | 61.25 |
| Division Filing Fees | 0.00 | 1,520.00 |
| Licenses & Permits | 0.00 | 875.00 |
| Miscellaneous | 0.00 | 755.02 |
| Office Expense | | |
| Computers | 612.89 | 1,794.76 |
| Internet | 467.21 | 4,789.42 |
| Postage | 2,035.54 | 4,489.25 |
| Supplies | 942.25 | 3,491.83 |
| Telephone | 804.31 | 8,743.16 |
| Office Expense - Other | 0.00 | 250.38 |
| Total Office Expense | 4,862.20 | 23,558.80 |
| Professional Fees | | |
| Accounting | 350.00 | 10,760.00 |
| Legal Fees | | |
| Association | 0.00 | 1,967.00 |
| Total Legal Fees | 0.00 | 1,967.00 |
| Total Professional Fees | 350.00 | 12,727.00 |
| Total Administrative | 5,212.20 | 39,497.07 |
| Bad Debt | 29.08 | 29.08 |
| Common Areas | | |
| Billiards Room | 0.00 | 450.00 |
| Fire Alarm | | |
| Monitoring | 0.00 | 13,417.80 |
| Maintenance & Repairs | 0.00 | 825.90 |
| Total Fire Alarm | 0.00 | 14,243.70 |
| Fire Sprinkler | | |
| Annual Inspection | 950.00 | 5,888.00 |
| Quarterly Inspections | 0.00 | 1,900.00 |
| Maintenance | 0.00 | 2,608.26 |
| Total Fire Sprinkler | 950.00 | 10,396.26 |
| Fitness Room | 598.92 | 2,894.21 |

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| Gate | | |
| Maintenance & Repair | 12,239.88 | 16,946.55 |
| Total Gate | 12,239.88 | 16,946.55 |
| Janitorial Supplies | 292.21 | 1,246.63 |
| Lake & Preserve | 659.00 | 7,857.74 |
| Landscaping | | |
| Contract | 6,535.00 | 71,885.00 |
| Irrigation | 440.91 | 21,427.38 |
| Labor | 0.00 | 990.00 |
| Miscellaneous | 0.00 | 1,151.06 |
| Plant Replacement/Removal | 0.00 | 4,284.55 |
| Sod | 0.00 | 5,772.25 |
| Stump Grinding | 0.00 | 300.00 |
| Tree Replacement/Removal | 2,075.00 | 14,755.38 |
| Tree Trimming | 0.00 | 18,136.00 |
| Total Landscaping | 9,050.91 | 138,701.62 |
| Lift Station | 110.00 | 1,414.29 |
| Maintenance & Repairs | 4,596.66 | 36,951.26 |
| Pest Control | | |
| Contract | 570.00 | 5,460.00 |
| Other treatments | 310.00 | 6,924.52 |
| Total Pest Control | 880.00 | 12,384.52 |
| Plumbing | 0.00 | 3,854.20 |
| Pool & Spa | | |
| Contract | 900.00 | 8,940.00 |
| Furniture | 0.00 | 584.08 |
| Maintenance & Repair | 0.00 | 5,141.64 |
| Total Pool & Spa | 900.00 | 14,665.72 |
| Roadways & Sidewalks | 2,127.30 | -21,506.13 |
| Roofs, Soffits & Gutters | | |
| Replacement | 0.00 | 0.00 |
| Roofs, Soffits & Gutters - Other | 1,000.00 | 1,500.00 |
| Total Roofs, Soffits & Gutters | 1,000.00 | 1,500.00 |
| Security | | |
| Cameras | 0.00 | 1,346.55 |
| Contract | 4,936.10 | 69,519.00 |
| Key Fobs & Lock System | 0.00 | 1,537.30 |
| Parking | 0.00 | 611.99 |
| Towing Reimbursement | 0.00 | 330.00 |
| Total Security | 4,936.10 | 73,344.84 |
| Utilities | | |
| Electric | 3,123.37 | 33,337.88 |
| Gas | 612.63 | 11,663.47 |
| Trash | 7,595.69 | 80,942.29 |
| Water/Sewer | 15,841.99 | 179,632.30 |
| Total Utilities | 27,173.68 | 305,575.94 |
| Total Common Areas | 65,514.66 | 620,921.35 |
| Insurance | | |
| Employee | 1,751.93 | 17,435.11 |
| Property & General Liability | 16,072.87 | 180,224.45 |
| Total Insurance | 17,824.80 | 197,659.56 |
| Reconciliation Discrepancies | 0.00 | 0.38 |

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| | Nov 21 | Jan - Nov 21 |
|--------------------------------|-------------------|-------------------|
| Salaries | | |
| Employee | 8,241.52 | 94,121.22 |
| Fees | 118.36 | 1,353.88 |
| Taxes | 2,747.04 | 32,679.84 |
| Total Salaries | 11,106.92 | 128,154.94 |
| Social Committee | 0.00 | 291.11 |
| Other Expenses | | |
| WWLB | | |
| Landscaping | | |
| Contract | 250.00 | 2,750.00 |
| Plant removal/replacement | 0.00 | 3,722.13 |
| Tree removal/replacement | 0.00 | 524.54 |
| Total Landscaping | 250.00 | 6,996.67 |
| Roadway & Sidewalks | 0.00 | 48,077.57 |
| Total WWLB | 250.00 | 55,074.24 |
| Other Expenses - Other | 0.00 | 2,144.57 |
| Total Other Expenses | 250.00 | 57,218.81 |
| Total Expense | 99,940.22 | 1,214,303.11 |
| Net Income | -53,078.88 | 155,391.02 |