

**Enclave at Naples Condominium Association, Inc.**  
**Profit & Loss YTD Comparison**

Accrual Basis

October 2021

	Oct 21	Jan - Oct 21
<b>Income</b>		
Reserves	42,349.75	166,943.15
Transponder	100.00	680.00
Association Dues	284,970.22	1,142,449.41
Finance Charges/Late Fees	944.18	4,053.14
Hang Tags	50.00	550.00
Interest Income	5.08	45.27
Key fobs	300.00	2,575.00
Legal Fees-Liens & Foreclosures	0.00	700.00
Locks & Keys	0.00	350.00
NSF Fees	100.00	200.00
Other Income	1,940.45	4,315.90
<b>Total Income</b>	<b>330,759.68</b>	<b>1,322,861.87</b>
<b>Gross Profit</b>	<b>330,759.68</b>	<b>1,322,861.87</b>
<b>Expense</b>		
Reserve Funding		
Exp Reserve Interest - Equity	2.62	28.25
Reserve Funding - Other	42,625.00	170,500.00
<b>Total Reserve Funding</b>	<b>42,627.62</b>	<b>170,528.25</b>
<b>Administrative</b>		
Annual Report Filing Fee	0.00	61.25
Division Filing Fees	0.00	1,520.00
Licenses & Permits	0.00	875.00
Miscellaneous	0.00	728.13
Office Expense		
Computers	83.99	1,181.87
Internet	467.21	4,322.21
Postage	1,811.81	2,453.71
Supplies	434.00	2,549.58
Telephone	788.59	7,938.85
Office Expense - Other	250.38	250.38
<b>Total Office Expense</b>	<b>3,835.98</b>	<b>18,696.60</b>
<b>Professional Fees</b>		
Accounting	1,000.00	10,410.00
Legal Fees		
Association	114.00	1,967.00
<b>Total Legal Fees</b>	<b>114.00</b>	<b>1,967.00</b>
<b>Total Professional Fees</b>	<b>1,114.00</b>	<b>12,377.00</b>
<b>Total Administrative</b>	<b>4,949.98</b>	<b>34,257.98</b>
<b>Common Areas</b>		
Billiards Room	0.00	450.00
Fire Alarm		
Monitoring	13,417.80	13,417.80
Maintenance & Repairs	580.22	825.90
<b>Total Fire Alarm</b>	<b>13,998.02</b>	<b>14,243.70</b>
<b>Fire Sprinkler</b>		
Annual Inspection	0.00	4,938.00
Quarterly Inspections	0.00	1,900.00
Maintenance	1,537.45	2,608.26
<b>Total Fire Sprinkler</b>	<b>1,537.45</b>	<b>9,446.26</b>
<b>Fitness Room</b>	<b>0.00</b>	<b>2,295.29</b>

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<b>Gate</b>		
Maintenance & Repair	1,869.42	4,706.67
<b>Total Gate</b>	1,869.42	4,706.67
<b>Janitorial Supplies</b>	363.19	954.42
<b>Lake &amp; Preserve</b>	659.00	7,198.74
<b>Landscaping</b>		
Contract	6,535.00	65,350.00
Irrigation	938.60	20,986.47
Labor	0.00	990.00
Miscellaneous	250.00	3,651.06
Plant Replacement/Removal	0.00	8,006.68
Sod	0.00	5,772.25
Stump Grinding	0.00	300.00
Tree Replacement/Removal	0.00	13,204.92
Tree Trimming	0.00	18,136.00
<b>Total Landscaping</b>	7,723.60	136,397.38
<b>Lift Station</b>	110.00	1,304.29
<b>Maintenance &amp; Repairs</b>	6,420.58	32,539.80
<b>Pest Control</b>		
Contract	489.00	4,890.00
Other treatments	395.00	6,614.52
<b>Total Pest Control</b>	884.00	11,504.52
<b>Plumbing</b>	447.50	3,854.20
<b>Pool &amp; Spa</b>		
Contract	900.00	8,040.00
Furniture	0.00	584.08
Maintenance & Repair	-6,690.00	4,761.00
<b>Total Pool &amp; Spa</b>	-5,790.00	13,385.08
<b>Roadways &amp; Sidewalks</b>	-37,507.52	24,444.14
<b>Roofs, Soffits &amp; Gutters</b>		
Replacement	0.00	0.00
Roofs, Soffits & Gutters - Other	0.00	500.00
<b>Total Roofs, Soffits &amp; Gutters</b>	0.00	500.00
<b>Security</b>		
Cameras	100.00	1,346.55
Contract	4,805.78	64,582.90
Key Fobs & Lock System	768.65	1,537.30
Parking	0.00	611.99
Towing Reimbursement	0.00	330.00
<b>Total Security</b>	5,674.43	68,408.74
<b>Utilities</b>		
Electric	2,994.21	30,214.51
Gas	340.42	11,050.84
Trash	7,627.33	73,346.60
Water/Sewer	14,917.31	163,790.31
<b>Total Utilities</b>	25,879.27	278,402.26
<b>Total Common Areas</b>	22,268.94	610,035.49
<b>Insurance</b>		
Employee	1,718.72	15,683.18
Property & General Liability	16,072.89	164,151.58
<b>Total Insurance</b>	17,791.61	179,834.76
<b>Reconciliation Discrepancies</b>	0.38	0.38

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	Oct 21	Jan - Oct 21
<b>Salaries</b>		
Employee	8,241.51	85,879.70
Fees	118.36	1,235.52
Taxes	2,747.05	29,932.80
<b>Total Salaries</b>	11,106.92	117,048.02
<b>Social Committee</b>	0.00	291.11
<b>Other Expenses</b>	0.00	2,144.57
<b>Total Expense</b>	98,745.45	1,114,140.56
<b>Net Income</b>	<b>232,014.23</b>	<b>208,721.31</b>