

**Enclave at Naples Condominium Association, Inc.**  
**Profit & Loss YTD Comparison**

Accrual Basis

May 2022

|                                | May 22          | Jan - May 22      |
|--------------------------------|-----------------|-------------------|
| <b>Income</b>                  |                 |                   |
| Reserves                       | 0.00            | 81,891.09         |
| Transponder                    | 100.00          | 200.00            |
| Association Dues               | 0.00            | 552,925.81        |
| Finance Charges/Late Fees      | 0.00            | 2,104.77          |
| Fine                           | 0.00            | 100.00            |
| Hang Tags                      | 0.00            | 25.00             |
| Interest Income                | 4.71            | 24.75             |
| Key fobs                       | 150.00          | 2,000.00          |
| Locks & Keys                   | 0.00            | 175.00            |
| NSF Fees                       | 50.00           | 200.00            |
| Other Income                   | 16.35           | 6,034.63          |
| <b>Total Income</b>            | <b>321.06</b>   | <b>645,681.05</b> |
| <b>Gross Profit</b>            | <b>321.06</b>   | <b>645,681.05</b> |
| <b>Expense</b>                 |                 |                   |
| Bank Service Charges           | 0.00            | 12.00             |
| Reserve Funding                |                 |                   |
| Exp Reserve Interest - Equity  | 3.37            | 14.76             |
| Reserve Funding - Other        | 0.00            | 20,000.00         |
| <b>Total Reserve Funding</b>   | <b>3.37</b>     | <b>20,014.76</b>  |
| <b>Administrative</b>          |                 |                   |
| Annual Report Filing Fee       | 0.00            | 1,581.25          |
| Licenses & Permits             | 875.00          | 875.00            |
| Miscellaneous                  | 914.84          | 1,526.56          |
| Office Expense                 |                 |                   |
| Computers                      | 0.00            | 654.34            |
| Internet                       | 494.24          | 2,731.98          |
| Postage                        | 15.89           | 361.70            |
| Supplies                       | 222.91          | 1,092.20          |
| Telephone                      | 754.52          | 4,542.45          |
| <b>Total Office Expense</b>    | <b>1,487.56</b> | <b>9,382.67</b>   |
| <b>Professional Fees</b>       |                 |                   |
| Accounting                     | 350.00          | 7,750.00          |
| <b>Total Professional Fees</b> | <b>350.00</b>   | <b>7,750.00</b>   |
| <b>Total Administrative</b>    | <b>3,627.40</b> | <b>21,115.48</b>  |
| <b>Bad Debt</b>                | <b>0.00</b>     | <b>500.00</b>     |
| <b>Common Areas</b>            |                 |                   |
| Billiards Room                 | 0.00            | 1,608.01          |
| Fire Alarm                     |                 |                   |
| Inspections                    | 0.00            | 2,814.72          |
| Maintenance & Repairs          | 926.27          | 6,531.89          |
| <b>Total Fire Alarm</b>        | <b>926.27</b>   | <b>9,346.61</b>   |
| Fire Sprinkler                 |                 |                   |
| Quarterly Inspections          | 0.00            | 295.00            |
| Maintenance                    | 0.00            | 352.50            |
| <b>Total Fire Sprinkler</b>    | <b>0.00</b>     | <b>647.50</b>     |
| Fitness Room                   | 245.00          | 2,547.55          |
| Gate                           |                 |                   |
| Maintenance & Repair           | 64.00           | 1,879.00          |
| <b>Total Gate</b>              | <b>64.00</b>    | <b>1,879.00</b>   |
| Janitorial Supplies            | 112.39          | 1,304.17          |
| Lake & Preserve                | 692.00          | 3,853.37          |

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|-------------------------------------|-----------|--------------|
| <b>Landscaping</b>                  |           |              |
| Contract                            | 6,633.00  | 33,165.00    |
| Irrigation                          | 470.71    | 2,979.30     |
| Labor                               | 1,212.81  | 1,432.79     |
| Miscellaneous                       | 0.00      | 4,250.25     |
| Mulch                               | 32.87     | 18,546.17    |
| Plant Replacement/Removal           | 3,577.03  | 4,986.06     |
| Sod                                 | 408.11    | 1,798.00     |
| Tree Replacement/Removal            | 2,032.79  | 4,159.60     |
| Tree Trimming                       | 7,688.00  | 7,688.00     |
| <b>Total Landscaping</b>            | 22,055.32 | 79,005.17    |
| <b>Lift Station</b>                 | 110.00    | 550.00       |
| <b>Maintenance &amp; Repairs</b>    | 4,053.79  | 23,092.28    |
| <b>Pest Control</b>                 |           |              |
| Contract                            | 570.00    | 2,850.00     |
| Other treatments                    | 0.00      | 1,860.14     |
| <b>Total Pest Control</b>           | 570.00    | 4,710.14     |
| <b>Plumbing</b>                     | 0.00      | 745.00       |
| <b>Pool &amp; Spa</b>               |           |              |
| Contract                            | 0.00      | 4,766.01     |
| Furniture                           | 5,966.39  | 10,345.88    |
| Maintenance & Repair                | 120.00    | 1,445.14     |
| <b>Total Pool &amp; Spa</b>         | 6,086.39  | 16,557.03    |
| <b>Roofs, Soffits &amp; Gutters</b> | 350.00    | 850.00       |
| <b>Security</b>                     |           |              |
| Cameras                             | 0.00      | 675.00       |
| Contract                            | 7,762.50  | 29,424.87    |
| Key Fobs & Lock System              | 0.00      | 1,415.00     |
| Parking                             | 0.00      | 551.00       |
| <b>Total Security</b>               | 7,762.50  | 32,065.87    |
| <b>Utilities</b>                    |           |              |
| Electric                            | 3,492.94  | 17,005.02    |
| Gas                                 | 271.26    | 3,125.73     |
| Trash                               | 7,632.53  | 37,501.37    |
| Water/Sewer                         | 17,157.79 | 91,893.65    |
| <b>Total Utilities</b>              | 28,554.52 | 149,525.77   |
| <b>Total Common Areas</b>           | 71,582.18 | 328,287.47   |
| <b>Insurance</b>                    |           |              |
| Employee                            | 4,931.66  | 11,393.82    |
| Property & General Liability        | 18,584.25 | 92,921.25    |
| <b>Total Insurance</b>              | 23,515.91 | 104,315.07   |
| <b>Reconciliation Discrepancies</b> | 0.00      | 6.21         |
| <b>Salaries</b>                     |           |              |
| Employee                            | 8,507.47  | 42,333.12    |
| Fees                                | 118.36    | 678.55       |
| Taxes                               | 2,818.71  | 15,595.04    |
| <b>Total Salaries</b>               | 11,444.54 | 58,606.71    |
| <b>Social Committee</b>             | 0.00      | 400.00       |
| <b>Other Expenses</b>               |           |              |
| WWLB                                |           |              |
| Fence                               | 0.00      | 3,645.00     |

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|-----------------------------|--------------------|------------------|
| <b>Landscaping</b>          |                    |                  |
| Contract                    | 250.00             | 1,000.00         |
| Irrigation                  | 0.00               | 746.11           |
| Plant removal/replacement   | 2,035.62           | 5,451.50         |
| Tree removal/replacement    | 0.00               | 3,025.52         |
| <b>Total Landscaping</b>    | 2,285.62           | 10,223.13        |
| <b>WWLB - Other</b>         | 0.00               | 3,908.64         |
| <b>Total WWLB</b>           | 2,285.62           | 17,776.77        |
| <b>Total Other Expenses</b> | 2,285.62           | 17,776.77        |
| <b>Total Expense</b>        | 112,459.02         | 551,034.47       |
| <b>Net Income</b>           | <b>-112,137.96</b> | <b>94,646.58</b> |